

ANNUAL REPORT

of

ALABAMA CREDIT UNION ADMINISTRATION

FOR THE YEAR ENDED

DECEMBER 31, 2016





STATE OF ALABAMA ALABAMA CREDIT UNION ADMINISTRATION

100 N. Union Street, Suite 650, Montgomery, Alabama 36104 Telephone: (334) 353-5770 • Fax (334) 353-5795 www.acua.alabama.gov



Sarah H. Moore Administrator

Kay Ivey Governor

May 22, 2017

The Honorable Kay E. Ivey Governor of the State of Alabama Alabama State Capitol Montgomery, Alabama 36130

Dear Governor Ivey:

It is my honor to present the 2016 Annual Report of the Alabama Credit Union Administration (ACUA) to the people of the State of Alabama and you.

Overview

Alabama's state chartered credit unions provide vital access to financial services and products to over one million members in the State of Alabama. State chartered credit unions primarily provide low cost financing to their members for home ownership, new and used vehicles and small consumer loans including credit cards and depository services for little or no fees.

While the number of credit unions decreased 4% nationwide, the number of Alabama's state chartered credit unions remained at 62 as of December 31, 2016. We expect consolidation will impact Alabama's credit unions over the next few years as small credit unions are having difficulty keeping pace with product and service innovations, expense of technology changes and regulatory compliance.

Alabama has one of only eleven corporate credit unions nationwide. The mission of the corporate credit union is to provide products and services to other credit unions primarily assetliability and investment services. As of December 31, 2016, the corporate credit union had 484 credit union members. Because of the distinctive nature of its business, certain financial information herein is presented separately for the corporate credit union. The Honorable Kay E. Ivey Governor of the State of Alabama Page 2

Staffing

ACUA employs eleven people. As the State's credit unions grow larger and become more complex, additional examiners will be necessary. ACUA continuously evaluates its needs and will strategically add to staff or engage contractors as needed to accomplish the agency's mission.

Expenses

Expenses of the agency were funded through normal and customary fees assessed to the credit unions. Fees collected for calendar year 2016 increased 5.5% over calendar year 2015 due to asset growth of state chartered credit unions. The agency operated well within its appropriation for the fiscal year ended September 30, 2016 and for the six months ended March 31, 2017.

Legislation

During the 2016 Regular Session of the Alabama Legislature, SB 209 passed and was signed into law effective July 1, 2016. SB 209 modernized the Code of Alabama 1975, Title 5 Chapter 17 governing state chartered credit unions. The bill clarified and codified certain powers of credit unions, including, but not limited to, loan purchases, borrowing capacity, mergers, voluntary dissolutions, and other measures to provide parity with products and services offered by federal credit union; authorized the Administrator of ACUA to involuntarily merge a credit union into another credit union or another financial institution in certain extenuating circumstances; to modernize the bond provisions covering employees of ACUA by providing that the employees are bonded under the Alabama Division of Risk Management; provided the Administrator of ACUA with certain investigatory and enforcement powers; and codified rules governing confidentiality of the conditions and affairs of state chartered credit unions.

SB 27 passed the 2017 Regular Session of the Alabama Legislature and was signed into law on April 27, 2017. The bill lengthened the required examination cycle of credit unions from an annual examination by ACUA to an examination conducted at least every 18 months. ACUA requested the change in law in response to the National Credit Union Administration's (NCUA) new risk based examination schedule that lengthened the examination schedule for highly rated credit unions with assets less than \$1 billion. ACUA and NCUA have historically conducted annual joint examinations of all state chartered federally insured credit unions with assets over \$250 million and of smaller credit unions on a rotational basis. By allowing ACUA to examine state chartered credit unions every 18 months rather than annually, ACUA will have greater flexibility to perform more frequent examinations of riskier credit unions while providing regulatory relief to lower risk credit unions.

The Honorable Kay E. Ivey Governor of the State of Alabama Page 3

Regulatory Action- End of Conservatorship

ACUA elected a new board of directors, new supervisory committee and hired a chief executive officer during conservatorship to oversee and manage Alabama One Credit Union. The new management team, board and supervisory committee remediated the issues that led to conservatorship and restored the credit union to profitability. I am pleased to report that I released Alabama One Credit Union from conservatorship on February 15, 2017.

Mission

We are focused on our mission to provide effective supervision and regulation in order to affirm the future viability of credit unions and the safety of deposits therein, promote the unencumbered commerce between the citizens of Alabama and credit unions, allow for innovations in services, products, and technology that maximize credit unions' capabilities to provide service, and assure that Alabama state credit unions provide professional, and competent financial services to the citizens of Alabama regardless of means.

Governor Ivey, thank you for your leadership of the State of Alabama. We appreciate your support and the support of your staff during the past year.

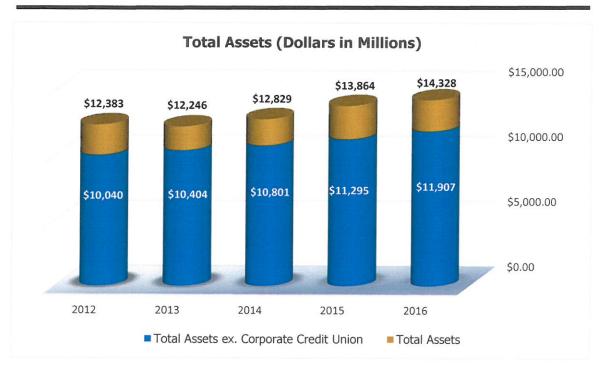
This report and ACUA annual reports for the four years ended December 31, 2015 are available on ACUA's website: <u>www.ACUA.Alabama.gov</u>.

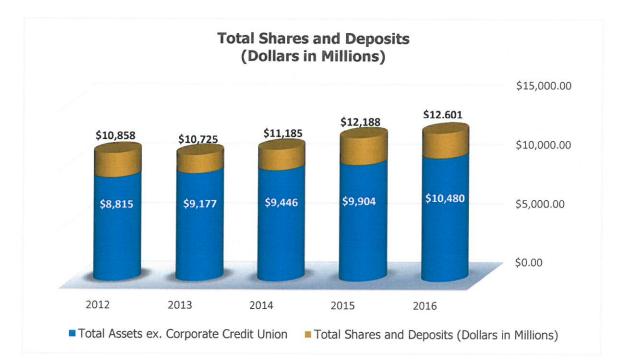
Respectfully,

Sarah Stendum Mene

Sarah Henderson Moore Administrator

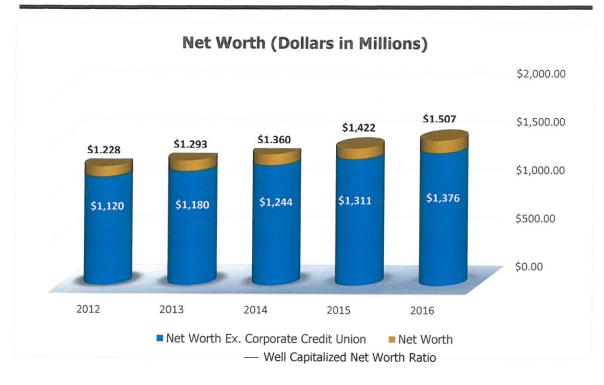
Alabama Credit Unions Key Statistics As of December 31

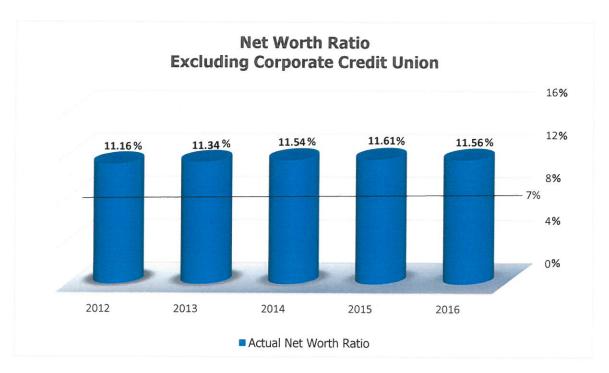




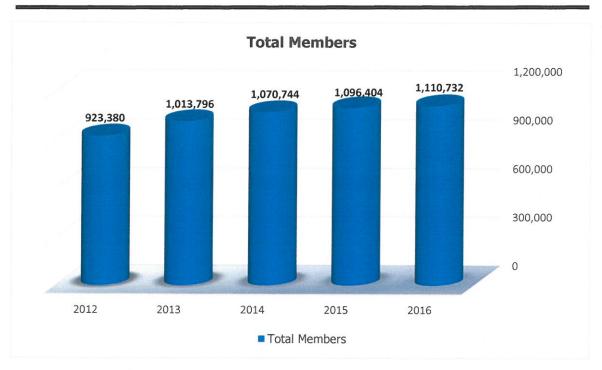
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Alabama Credit Unions Key Statistics As of December 31





Alabama Credit Unions Key Statistics As of December 31



Alabama Credit Unions 2016 Merger

Financial Institutions Acquired by/ Merged Into Alabama State Chartered Credit Unions

Date	Seller	Assets	Acquirer	City
April 30, 2016	American Bank of Huntsville	\$103 million	Avadian	Birmingham

			Incre	ase	2016 National
	2015	2016	\$	%	Average
Number of					
Credit Unions	61	61			1. The second
Assets	\$11,294,446	\$11,906,906	\$612,459	5.42%	7.33%
Loans, net	\$5,705,645	\$6,226,114	\$520,469	9.12%	7.06%
Shares and Deposits	\$9,904,288	\$10,480,288	\$575,999	5.82%	7.54%
Net Worth	\$1,310,919	\$1,507,287	\$196,368	14.98%	10.43%
Net Income	\$64,622	\$66,554	\$1,932	2.99%	10.30%
Members	1,096,404	1,110,738	14,334	1.31%	4.80%

Alabama Credit Unions, ex. Corporate Condensed Financial Highlights (\$ in 000's)

Key Ratios for the years ended December 31

101	ene years enace	December	9 1	
			2016	and the second se
	2015	2016	National Average	
Net Worth/ Total Assets	11.60%	11.55%	10.89%	
Return on Average Assets	0.60%	0.57%	0.77%	
Net Charge-offs/ Average Assets	0.59%	0.67%	0.55%	
Delinquent Ioans/ Fotal Loans	1.04%	1.13%	0.83%	
/ield on Average Loans	5.19%	5.17%	4.56%	
Cost of Funds/ Average Assets	0.62%	0.61%	0.53%	
Net Interest Margin	2.57%	2.64%	2.88%	
Average Shares/ Member	9,000	9,440	10,222	

Corporate Credit Union Condensed Financial Highlights as of December 31 (\$ in 000's)

			Increase	
	2015	2016	\$	%
Assets	\$2,568,628	\$2,420,811	-\$147,816	-5.75%
Loans, net	\$14,231	\$11,038	-\$3,193	-22.44%
Investments	\$1,625,937	\$1,765,951	\$140,014	8.61%
Shares and Deposits	\$2,283,801	\$2,120,555	-\$163,247	-7.15%
Total Capital	\$128,092	\$137,519	\$9,427	7.36%
Net Income	\$6,872	\$10,838	\$3,965	57.70%
Members	508	489	(9)	-3.74%

for the years ended December 31				
	2015	2016		
Tier 1 Capital	5.15%	4.41%		
Total Risk Based Capital Ratio	21.95%	18.06%		
Return on Average Assets	0.29%	0.40%		
Yield on Investments	0.93%	1.26%		
Cost of Funds/ Average Assets	0.52%	0.69%		
Net Interest Margin	0.42%	0.58%		

Key Ratios for the years ended December 31

Alabama Credit Unions Ranked by Assets

		Kalikeu Dy	ASSELS		
2016 Rank	Charton	Credit Union Nome	City		Total Assets
	Charter	Credit Union Name	City	-	12/31/2016
1 2	62728	APCO	Birmingham	\$	2,736,929,668
3	65991	CORPORATE AMERICA	Birmingham		2,420,811,431
4	68575	MAX	Montgomery		1,242,870,839
5	60823		Tuscaloosa		737,580,906
	68583	AVADIAN	Birmingham		733,531,765
6 7	63057		Muscle Shoals		728,273,469
8	60605	FAMILY SECURITY	Decatur		587,783,025
9	68595		Tuscaloosa		582,801,684
10	68302	FIVE STAR	Dothan		384,613,764
11	68628	FAMILY SAVINGS	Rainbow City		381,695,998
12	68374	GUARDIAN	Montgomery		376,512,697
13	68559	TVA COMMUNITY	Muscle Shoals		306,564,181
13	67252	ALABAMA TEACHERS	Gadsden		278,596,160
	64598	ALABAMA STATE EMPLOYEES	Montgomery		249,392,341
15	97076	WINSOUTH	Gadsden		249,297,485
16	61800	FORT MCCLELLAN	Anniston		228,709,727
17	60799	NEW HORIZONS	Mobile		214,007,183
18	60501	MUTUAL SAVINGS	Birmingham		177,847,187
19	60712	ALABAMA CENTRAL	Birmingham		135,911,332
20	60934	ALATRUST	Hoover		132,941,817
21	65464	ēCO	Birmingham		131,604,098
22	60942	RIVERFALL	Tuscaloosa		119,773,433
23	68586	HERITAGE SOUTH	Sylacauga		114,030,725
24	60500	NORTH ALABAMA EDUCATORS	Huntsville		89,247,438
25	62661	NAHEOLA	Pennington		87,334,824
26	61286	MOBILE EDUCATORS	Mobile		79,523,975
27	60485	TUSCALOOSA	Tuscaloosa		72,855,740
28	62843	RIVERDALE	Selma		72,673,823
29	60930	VALLEY	Tuscumbia		70,756,163
30	63834	JEFFERSON	Hoover		66,782,163
31	63614	CHAMPION COMMUNITY	Courtland		52,198,158
32	97083	LANDMARK	Fairfield		41,949,481
33	64232	1ST RESOURCE	Birmingham		35,120,638
34	68624	ALABAMA RURAL ELECTRIC	Montgomery		31,638,007
35	63940	DCH	Tuscaloosa		29,509,448
36	61391	SOCIAL SECURITY	Birmingham		29,255,862
37	61944	LAUDERDALE COUNTY TEACHERS	Florence		28,262,834
38	68224	AZALEA CITY	Mobile		24,147,042
39	61150	WCU	Decatur		24,070,193
40	61339	MOBILE GOVERNMENT EMPLOYEES	Mobile		21,804,309
41	62664	HEALTH	Birmingham		19,543,725
42	65402	ALABAMA RIVER	Monroeville		18,450,950
43	62599	FEDERAL EMPLOYEES	Birmingham		18,283,695
44	61474	RAILWAY EMPLOYEES	Muscle Shoals		17,756,268
45	62062	CITY	Tuscaloosa		17,556,494
46	62486	OPP-MICOLAS	Opp		13,106,087
47	63944	CRAIG	Selma		12,008,548
48	64603	ALABAMA LAW ENFORCEMENT	Birmingham		10,818,729
49	62471	MOBILE POSTAL	Mobile		10,286,972
50	64464	TUSCALOOSA COUNTY	Tuscaloosa		9,088,298
51	62356	L&N EMPLOYEES	Birmingham		9,055,215
52	64528	CITY OF BIRMINGHAM EMPLOYEES	Birmingham		8,596,207
53	64644	BLUE FLAME	Mobile		8,466,173
54	63634	PIKE TEACHERS	Troy		8,101,950
55	64645	ALABAMA POSTAL	Birmingham		7,837,724
56	61055	CHEM FAMILY	Anniston		6,232,115
57	60593	BRASSIES	Anniston		5,290,579
58	64594	FIREMAN'S	Birmingham		5,161,311
59	61277	CHEMCO	McIntosh		5,083,114
60	64774	POSTAL EMPLOYEES	Huntsville		3,062,344
61	64593	O'NEAL	Birmingham		2,440,056
62	62798	DIXIE CRAFT EMPLOYEES	Goodwater		2,279,393
			Total	\$	14,327,716,960

Alabama Credit Unions Ranked by Shares/ Deposits

2016				Shares and
Rank		Credit Union Name	City	Deposits 12/31/16
1	62728	APCO	Birmingham	\$ 2,466,761,450
2	65991	CORPORATE AMERICA	Birmingham	2,120,554,566
3 4	68575 63057	MAX	Montgomery	1,056,705,995
5	68583	LISTERHILL AVADIAN	Muscle Shoals Birmingham	653,238,312
6	60823	ALABAMA	Tuscaloosa	648,545,175 646,683,382
7	68595	ALABAMA ONE	Tuscaloosa	526,636,590
8	60605	FAMILY SECURITY	Decatur	503,740,349
9	68302	FIVE STAR	Dothan	342,006,886
10	68628	FAMILY SAVINGS	Rainbow City	333,331,437
11	68374	GUARDIAN	Montgomery	320,277,285
12	68559		Muscle Shoals	264,386,106
13 14	67252 97076	ALABAMA TEACHERS WINSOUTH	Gadsden Gadsden	241,069,794
15	64598	ALABAMA STATE EMPLOYEES	Montgomery	228,681,635
16	61800	FORT MCCLELLAN	Anniston	220,784,187 198,003,935
17	60799	NEW HORIZONS	Mobile	197,990,360
18	60501	MUTUAL SAVINGS	Birmingham	145,358,202
19	60712	ALABAMA CENTRAL	Birmingham	123,036,058
20	65464	ēCO	Birmingham	119,542,923
21	60934	ALATRUST	Hoover	117,082,480
22 23	60942	RIVERFALL	Tuscaloosa	105,287,540
23	68586 60500	HERITAGE SOUTH NORTH ALABAMA EDUCATORS	Sylacauga	102,460,987
25	61286	MOBILE EDUCATORS	Huntsville Mobile	81,039,893 71,535,360
26	62661	NAHEOLA	Pennington	67,301,294
27	60485	TUSCALOOSA	Tuscaloosa	65,948,860
28	63834	JEFFERSON	Hoover	60,188,415
29	60930	VALLEY	Tuscumbia	59,015,867
30	62843	RIVERDALE	Selma	58,685,238
31	63614	CHAMPION COMMUNITY	Courtland	45,874,301
32	97083		Fairfield	37,041,523
33 34	64232 68624	1ST RESOURCE ALABAMA RURAL ELECTRIC	Birmingham	31,414,623
35	63940	DCH	Montgomery Tuscaloosa	27,981,234 25,574,012
36	61944	LAUDERDALE COUNTY TEACHERS	Florence	24,629,071
37	61391	SOCIAL SECURITY	Birmingham	23,048,436
38	61150	WCU	Decatur	21,539,786
39	68224	AZALEA CITY	Mobile	20,297,719
40	61339	MOBILE GOVERNMENT	Mobile	18,475,191
41	65402	ALABAMA RIVER	Monroeville	16,236,158
42 43	62664 62599	HEALTH	Birmingham	15,285,995
43	62062	FEDERAL EMPLOYEES CITY	Birmingham Tuscaloosa	14,992,971
45	61474	RAILWAY EMPLOYEES	Muscle Shoals	13,906,430 13,447,518
46	63944	CRAIG	Selma	10,370,808
47	62486	OPP-MICOLAS	Opp	9,861,581
48	64603	ALABAMA LAW ENFORCEMENT	Birmingham	9,103,376
49	62471	MOBILE POSTAL	Mobile	8,594,135
50	64464	TUSCALOOSA COUNTY	Tuscaloosa	8,262,849
51	62356	L&N EMPLOYEES	Birmingham	7,659,290
52	64528	CITY OF BIRMINGHAM	Birmingham	7,404,860
53 54	64644 63634	BLUE FLAME PIKE TEACHERS	Mobile Troy	7,270,437
55	64645	ALABAMA POSTAL	Birmingham	6,933,908 5,574,990
56	61055	CHEM FAMILY	Anniston	5,354,286
57	60593	BRASSIES	Anniston	4,441,874
58	61277	CHEMCO	McIntosh	4,342,604
59	64594	FIREMAN'S	Birmingham	3,627,984
60	64774	POSTAL EMPLOYEES	Huntsville	2,662,446
62 63	62798 64593	DIXIE CRAFT EMPLOYEES O'NEAL	Goodwater	1,916,331
05	07333	V NEAL	Birmingham	1,835,121
			Total	\$ 12,600,842,409

Alabama Credit Union 2016 Board of Directors

2016 Board Members	Appointment Date	Confirmation Date	End of Term
Mrs. Sarah M. Moore, Chairman, Ex Officio 100 North Union Street, Suite 650 Montgomery, Alabama 36104 <u>sarah.moore@acua.alabama.gov</u>	01/26/2015	04/02/2015	02/01/2019
Ms. Linda Cencula, President Avadian Credit Union P. O. Box 360287 Birmingham, AL. 35236-0287 Icencula@avadiancu.org	02/25/2015	04/07/2015	02/01/2018
Mr. Charles Faulkner, President Jefferson Credit Union 5261 Ross Bridge Pkwy Hoover, AL. 35226 <u>cfaulkner@jcubanking.com</u>	05/03/2016	03/09/2017	20/01/2019
Mr. Steve Nix, President AlaTrust Credit Union 1018 Merchants Drive Birmingham AL. 35244 snix@alatrustcu.com	02/23/2017	03/09/2017	02/01/2020
Mr. Joey Hand, President ēCO Credit Union P.O. Box 2385 Birmingham, AL. 35201 jhand@ecocu.org	05/03/2016	03/09/2017	02/01/2019
Mr. Harold G. McClellan, President MAX Credit Union P.O. Box 244040 Montgomery, AL 36124-4040 hgm@mymax.com	02/23/2017	03/09/2017	02/01/2020
Ms. Greta Webb-Williams 125 Forest Hill Road Wetumpka, AL 36093 greta.williams@labor.alabama.gov	05/22/2015	05/28/2015	02/01/2018
Mr. Ralph A. Altice 601 Savannah Street Mobile, AL 36603 <u>RalphAltice@aol.com</u>	02/23/2017	03/09/2017	02/01/2020